

Message Text

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16

ACTION NEA-12

INFO OCT-01 ADP-00 EUR-25 SCEM-02 INT-08 OMB-01 L-03

TRSE-00 EB-11 CIAE-00 INR-10 NSAE-00 RSC-01 CIEP-02

RSR-01 COME-00 /077 W
----- 076981

R 168,55 Z MAY 73

FM AMEMBASSY DACCA

TO SECSTATE WASHDC 9757

INFO AMEMBASSY NEW DELHI

LIMITED OFFICIAL USE DACCA 2205

EO. 11652: N/A

TAGS: ENRG, BG

SUBJECT: OIL EXPLORATION PROPOSALS IN BANGLADESH

REF: DACCA 2145 AND PREVIOUS

1. COPIES RECEIVED OF TWO FURTHER LETTERS FOR US OIL COMPANIES FROM AHMED REZA, OFFICER ON SPECIAL DUTY (OIL EXPLORATION), MINISTRY OF NATURAL RESOURCES. BOTH OF SECOND OR PRELIMINARY TYPE, INVITING FIRMS TO MAKE FULL PRESENTATION OFFERS EXPLORE FOR OIL, WITHOUT STATING SPECIFIC DATES FOR FINAL NEGOTIATIONS.

2. LETTERS DATED MAY 14. ADDRESSEES ARE MR. JACK D. KNOX, SUMMIT ENERGY INC., 1925 MERCANTILE DALLAS BLDG., DALLAS, TEX. 75207, AND MR. RICHARD M. DUGINAN, INTERNATIONAL OIL EXPLORATION CORP., 60 EAST 42 ND STREET, NEW YORK, N. Y. 10017. NEITHER FIRM HAS CALLED ON EMBASSY; WE LEARNED OF THEIR INTEREST ONLY WHEN QUERIED BY REZA AS TO THEIR GENERAL STANDING AND REPUTATION.

3. CREDIT INFO COULD BE DEVELOPED ON SUMMIT, NOT SO ON INTERNATIONAL (USDOC 3838, 11/21/72). THOUGH REZA INFORMED OF UNAVAILABILITY OF DATA ON INTERNATIONAL, LETTER STILL SENT OUT, WHICH SUGGESTS SCREENING OF PROPOSALS LAID BEFORE BDG HAS NOT BEEN VERY DEMANDING.
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4. PLEASE PASS TEXT AS FOLLOWS: QUOTE DEAR SIR: KINDLY REFER
TO YOUR LETTER NO. NIL DATED 25 TH SEPTEMBER 1972 (FOR SUMMIT),
23 RD AUGUST 1972 (FOR INTERNATIONAL)... FOR UNDERTAKING EXPLORATION
AND PRODUCTION OF OIL AND NATURAL GAS IN BANGLADESH. WE ARE HAPPY
TO NOTE THE INTEREST SHOWN BY YOUR COMPANY AND WOULD NOW REQUEST
YOU TO PLEASE SEND YOUR DETAILED PROPOSAL FOR THIS PURPOSE, AT
YOUR EARLIEST CONVENIENCE. IN THIS CONNECTION, WE MAY MENTION
HERE THAT THE GOVERNMENT OF BANGLADESH IS CONSIDERING PROPOSALS
BASED BROADLY ON PRODUCTION SHARING AGREEMENTS. WE SHALL
APPRECIATE
IF YOU KINDLY CONFIRM BY CABLE THE APPROXIMATE DATE OF SUBMISSION
OF YOUR PROPOSAL. WE MAY ALSO SUGGEST THAT THE PROPOSAL BE SUB-
MITTED BY YOUR AUTHORIZED REPRESENTATIVE PERSONALLY TO THE UNDER-
SIGNED WHEN THE SAME CAN BE DISCUSSED AS WELL. THANKING YOU,

YOURS FAITHFULLY, AHMED REZA. UNQUOTE.
NEWBERRY

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NMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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